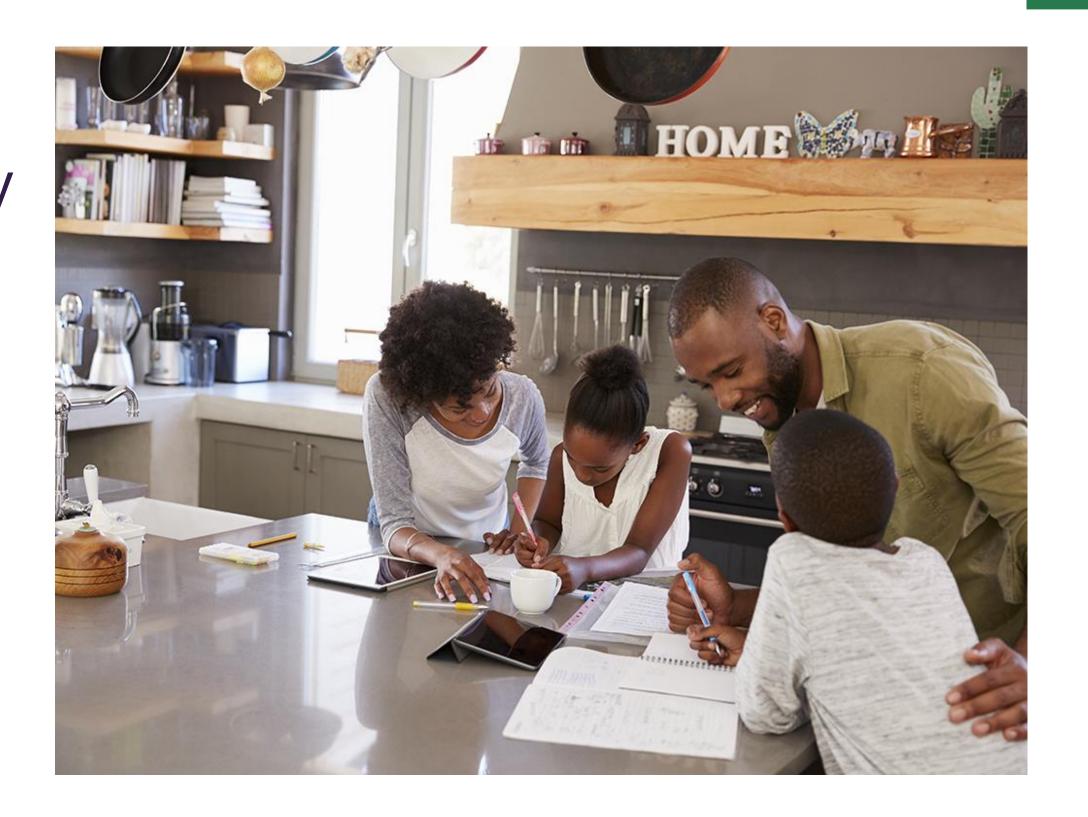
## Saving for College



#### **About MEFA**

State authority created by the Commonwealth of Massachusetts in 1982, helping families plan, save, and pay for college



#### Webinar Topics

- Why Save?
- Two Massachusetts Options
- Strategies for Saving
- How Families Pay for Postsecondary Education





## Why Save?

### Myths We've Heard About Saving for College

"My savings will hurt my financial aid."

The Truth: Income is the biggest factor in determining financial aid eligibility, not savings. Your savings will help you when it comes time to pay for college.

"It's not worth saving for college if I can't save the entire cost."

The Truth: Every little bit saved toward college will help. Even saving a small amount over time can add up and help cover costs such as books.

#### Benefits to Saving for College

- Gives you more education options
- Reduces or eliminates the need to borrow loans
- Has a minimum impact on financial aid eligibility
- Is linked to increased attendance and graduation
- Helps all income levels



## Two Massachusetts Options

The U.Fund 529 College Investing Plan and the U.Plan Prepaid Tuition Program

#### 529 Plans

- Signed into law in 1996 by President Clinton
- Created to offer families a federally tax-advantaged way to save for college
- Each state was charged with creating its own 529 program
- Now the college investment vehicle of choice for most families
- Some features, such as account limit, investment options, and tax policies, may differ from state to state

#### U.Fund 529 College Investing Plan





- The Massachusetts 529 plan
- Professionally managed by Fidelity Investments
- One of only 5 states with a Gold Medal Rating from Morningstar

#### How the U.Fund Works

- Open an account at <u>fidelity.com/ufund</u>
- Begin to save regularly or once in a while
- Can use for qualified education expenses
- No annual account maintenance fee or minimum investment
- Multiple investment options to choose from including actively managed portfolios, indexed portfolios, individual allocation portfolios, and FDIC-insured portfolios
- Savings can be used at any accredited college or university nationwide and even some international colleges
- Annual contribution limit of \$19,000 per year
- No additional contributions permitted once the beneficiary has a combined account maximum of \$500,000

#### What Are Qualified Education Expenses?

- Tuition
- Fees
- Housing and food
- Books and required equipment
- Apprenticeships (\$10,000 annually)
- Credential programs & expenses
- Tuition, books, test fees, tutoring, & therapies for K-12 education (\$10,000 annually) (\$20,000 annually starting 1/1/26)
- Student loan repayment (\$10,000 in total per beneficiary)



#### What If?

- What if I take out money for ineligible expenses?
  - Earnings will be taxed at owner's rate of income
  - 10% penalty on the earnings
- What if there is a case of death, disability of the student, or scholarship?
  - There is no 10% penalty but earnings are taxed at owner's income tax rate



#### 529 to Roth IRA Transfer

- You can now transfer unused 529 funds into a Roth IRA
- The Roth IRA must be for the same beneficiary as the 529
- The 529 account must have been open for at least 15 years
- The transfer amount must have come from contributions made at least 5 years prior
- The amount transferred annually is limited to the Roth IRA contribution limit (\$7,000)
- The maximum amount transferred over time cannot exceed \$35,000
- MEFA's article: The Details on Transferring 529 Funds into a Roth IRA
- Speak with your financial advisor/tax preparer if you have questions
- According to the 2024 College Savings Indicator Study (CSI), 48% of respondents were not aware that 529 funds could be rolled over to a Roth IRA

#### BabySteps

Any child who is a Massachusetts resident and was born or adopted on or after January 1, 2020 is eligible to receive a \$50 seed deposit from the State Treasurer's Office into a U.Fund account with that child as the beneficiary within one year of the child's birth or adoption.

BabySteps Provides Every Child Born or Adopted in Massachusetts \$50 for College



Did you know you may be eligible to receive \$50 to put toward your child's college savings? The funds are provided through BabySteps, which contributes a \$50 seed deposit into a U.Fund 529 account.

Open a U.Fund 🗅

#### How Does It Work?

To receive the \$50 deposit, a MEFA U.Fund 529 College Investing Plan account must be opened in the child's name within one year of birth or adoption.

To be eligible:

#### U.Plan Prepaid Tuition Program



#### How the U.Plan works:

- Allows you to prepay up to 100% of tuition & mandatory fees at participating schools
- Large network of MA public and private colleges and universities
- Purchase Tuition Certificates to lock in today's tuition and mandatory fee rates
- U.Plan Tuition Certificates:
  - Represent interest in Commonwealth General Obligation Bonds
  - Are backed by the full faith and credit of the Commonwealth of MA
  - Are not subject to market fluctuation
  - Require \$300 minimum to get started
- Contributions accepted year round
- Percentages are locked in and bonds are purchased each July
- To learn more about the U.Plan visit <u>mefa.org/uplan</u>

#### What If?

- What happens if my child doesn't go to a participating college?
  - Funds can be transferred to other beneficiaries within the family
  - Certificates can be cashed out upon maturity. Owner will receive their investment plus CPI interest
- What happens if my beneficiary goes to graduate school?
  - U.Plan funds cannot be sent to a college for graduate education
- Are there tax consequences for cashing out?
  - Distributions from the U.Plan, whether cashed out or sent to a college, carry no Massachusetts or federal tax consequences

#### Participating U.Plan Colleges & Universities

Fitchburg State University

Fisher College

American International College

Amherst College

Anna Maria College Framingham State University

Assumption College Gordon College

Babson College Greenfield Community College

Bay Path College Hampshire College

Benjamin Franklin Institute of Technology Hellenic College

Bentley College Holyoke Community College

Berklee College of Music Laboure College

Berkshire Community College Lasell College

Boston College Lesley University

Boston University Massachusetts Bay Community College

Bridgewater State University Massachusetts College of Art and Design

Bristol Community College Massachusetts College of Liberal Arts

Bunker Hill Community College Massachusetts Maritime Academy

Cape Cod Community College Massasoit Community College

Clark University

College of the Holy Cross Middlesex Community College

Curry College Montserrat College of Art

Dean College Mount Holyoke College

Elms College Mount Wachusett Community College

Emerson College New England Conservatory of Music Worcester

Merrimack College

Emmanuel College Nichols College W

Endicott College North Shore Community College

Northeastern University

Northern Essex Community College

Quinsigamond Community College

Regis College

Roxbury Community College

Salem State University

Simmons University

Smith College

Springfield College

Springfield Technical Community College

Stonehill College

Suffolk University

University of Massachusetts Amherst

University of Massachusetts Boston

University of Massachusetts Dartmouth

University of Massachusetts Lowell

Wellesley College

Wentworth Institute of Technology

Western New England University

Westfield State University

Wheaton College

Worcester Polytechnic Institute

Worcester State University

#### Massachusetts Tax Benefits

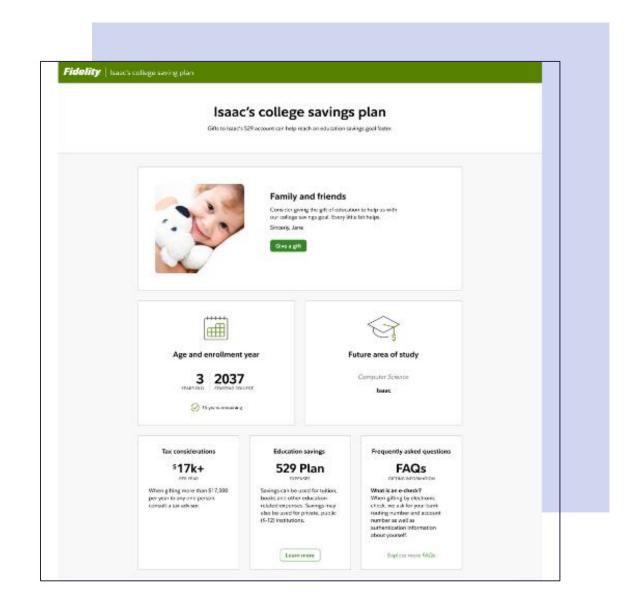
- Contributions to the U.Fund and U.Plan are MA state tax deductible
  - Up to \$2,000 for married filers
  - Up to \$1,000 for individual filers
- Limits are per filer, not per account
- According to the 2024 CSI Study, 66% of respondents said they would be more likely to save if Massachusetts offered a tax deduction; the U.Fund and U.Plan offer this incentive



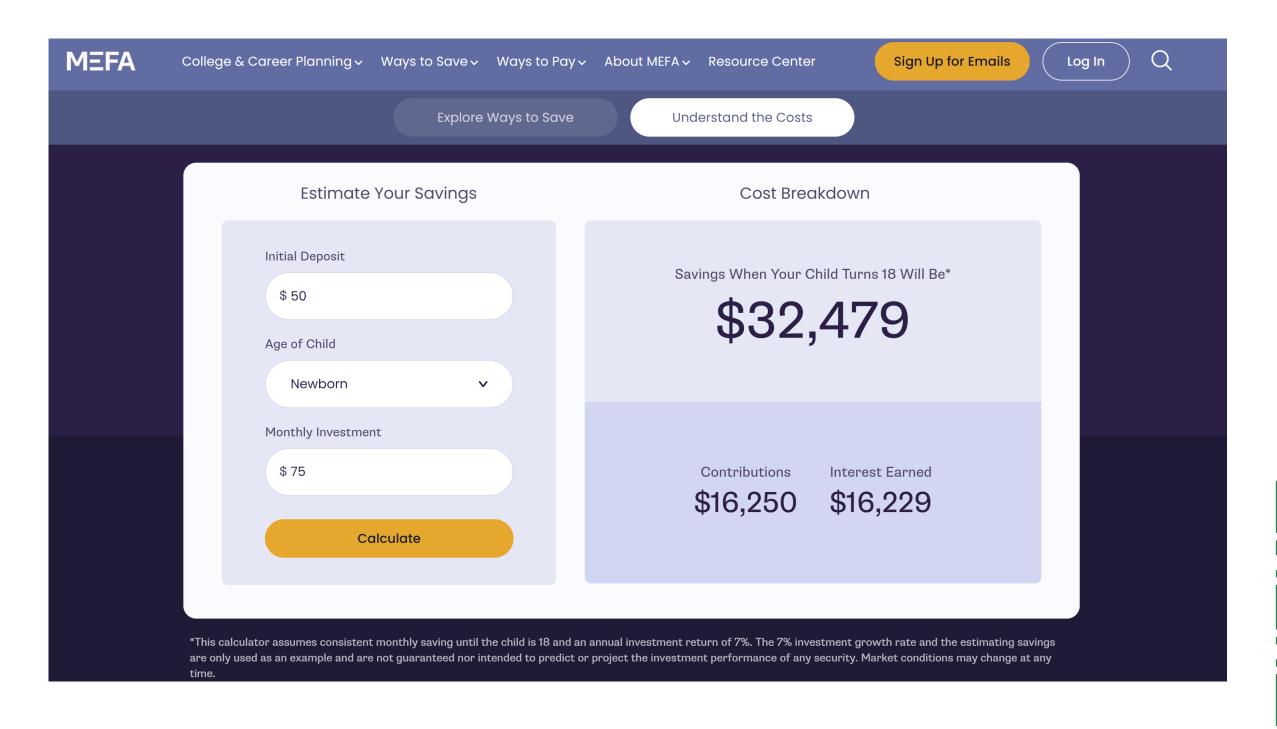
## Strategies for Saving

### Strategies for Saving for College

- Start saving as early as possible
  - Use time to your advantage
- Start with a goal in mind
- Take advantage of unexpected funds
- Use automatic transfers
- Get the word out
  - Ask your family & friends to contribute
- Involve your child in the process



#### Use MEFA's College Savings Calculator





#### Use MEFA's College Planning Tool

- Create a personal strategy to pay for your child's higher education costs
- Record your current college savings
- Project your future college expenses
- Receive guidance on meeting your shortfall



89% of respondents from the 2024 CSI Study believe the value of a college education is worth the cost. You're not alone in your efforts to plan and learn how to best save for college.

#### Take Advantage of Compound Interest

- Julie starts saving \$50 per month in a 529 account when her child is first born
- Jonathan saves \$100 per month in a 529 account beginning when his child is in 2nd grade
- Who will have more money saved when his/her child turns 18?



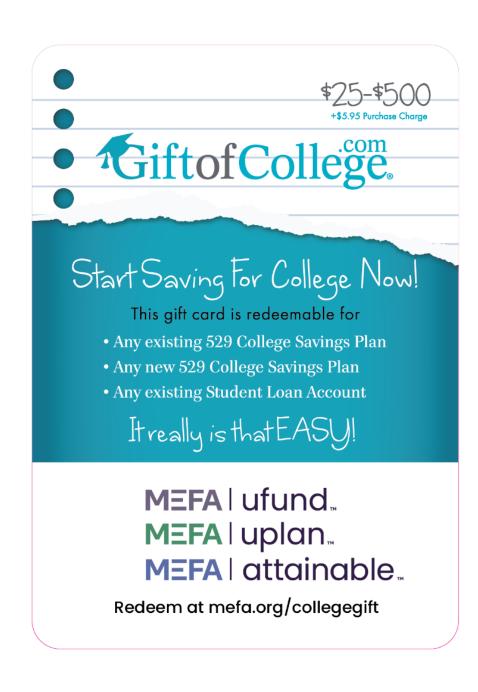
#### Take Advantage of Compound Interest

- Julie starts saving \$50 per month in a 529 account when her child is first born
- \$21,536
  - \$10,800 contributed
  - \$10,736 interest earned\*
- Jonathan saves \$100 per month in a 529 account starting when his child is in 2nd grade
- \$19,798
  - \$13,200 contributed
  - \$6,598 interest earned\*



#### Consider the Gift of College

The MEFA Gift of College Gift Card is a great option for birthdays, holidays, graduations, or other special occasions.



#### How it works:

- Available in denominations from \$25 to \$200 at CVS, Cumberland Farm, & Stop & Shop stores across MA and on mefa.org
- Give the card to any student, expectant or young parent, college graduate, or individual with an ABLE account
- Card funds can be put toward a college savings account, student loan debt, or an ABLE account



# How Families Pay for Postsecondary Education

#### Postsecondary Options

Costs include tuition, fees, housing, food, books, supplies, transportation, & other expenses



\$15,070 for tuition only\*\*



\$29,910 in-state per year\* and \$49,080 out-of-state per year\*

A-year bublic

\$20,570 per year\*

2-year public community college

\* The College Board, Trends in College Pricing 2024

\*\* https://www.bestcolleges.com/research/how-much-does-trade-school-cost/

### Types of Aid

#### \$190 billion\* in aid awarded to students in 2023-24

#### Merit-Based Aid

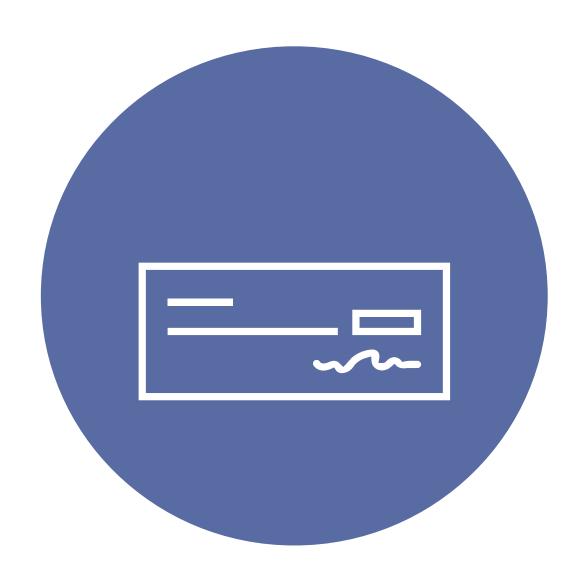
• Awarded in recognition of student achievements (academic, artistic, athletic, etc.)

#### Need-Based Aid

Awarded based on family's financial eligibility

## How Do Families Pay for Postsecondary Ed?

- Financial Aid
- Past Income
  - Savings
- Present Income
  - Salary (Payment Plans)
- Future Income
  - Parent Loans
  - Student Loans



47% of 2024 CSI Study respondents plan on financing the total cost of college with grants & scholarships, but in reality, savings are almost always needed to help cover costs

#### Next Steps

- Start (or continue) saving
- Talk to your child about college
- Use online tools to learn more about college costs
- Sign up for webinars at mefa.org/webinars
- Join MEFA's email community at mefa.org

#### Connect with MEFA



## Thank You!

#### Questions?





(800) 449-MEFA (6332)



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