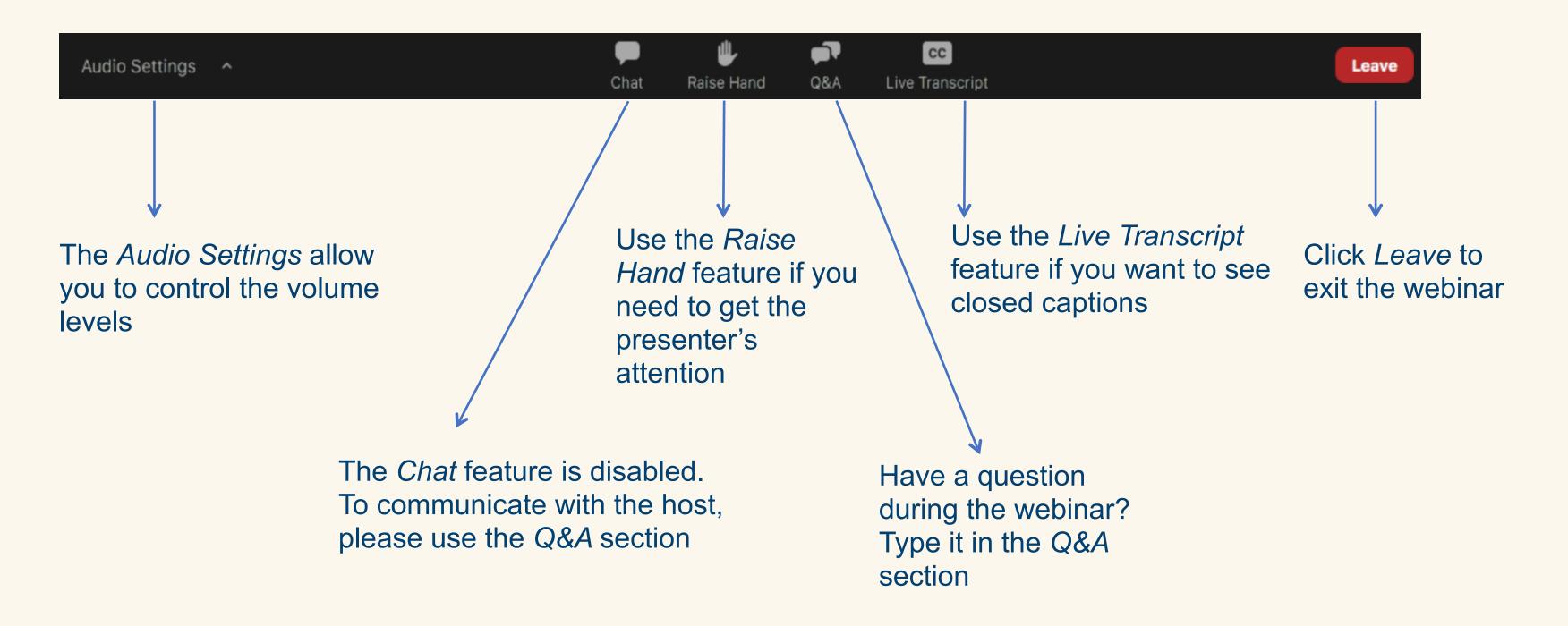
College Planning for Middle School Families



How to Participate



About MEFA

State authority created by the Commonwealth of Massachusetts in 1982, helping families plan, save, and pay for college



Webinar Topics

- Academic planning
- Looking ahead to college admissions
- College is an important investment
- How much might college cost for my family?
- Paying for college
- Strategies for saving
- Two Massachusetts savings options: U.Fund and U.Plan
- What can students and parents do right now to prepare?

Academic Planning

- Review the MassCore guidelines to graduate (<u>doe.mass.edu</u>)
- Review admissions standards for MA state colleges (<u>mass.edu</u>)
- Know the course options at your high school (AP, IB, Dual Enrollment, etc.)
- Follow our academic success tips at mefa.org/high-school-academics

Trends in College Admissions

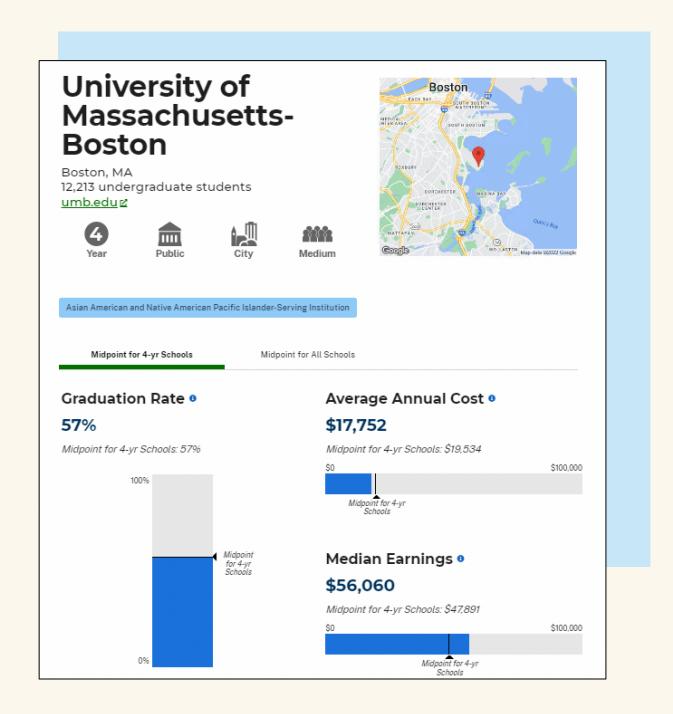
- Students applying to a greater number of schools
- Demonstrated interest a factor
- Social media
- Cost a bigger factor
- More ways to interact with colleges virtually
- More test-optional schools
- More applications at test-optional schools, resulting in more selectivity
- Longer waitlists



Researching Colleges

Research Thoroughly

- College Navigator: CollegeNavigator.gov
 - College search with admissions, academic, & cost info
- College Scorecard: CollegeScorecard.ed.gov
 - College info including average net price, student debt, grad rate, & alumni salary
- Big Future: bigfuture.collegeboard.org/college-search
 - College search with info on academics, applying, & paying
- MEFA Pathway: mefapathway.org
 - College search and matching tool based on preferences



College Factors to Consider

- Institution size & location
- Academic fit
- Intended major
- Learning style
- Campus culture
- Activities
- Study abroad programs
- Career & internship services
- Affordability

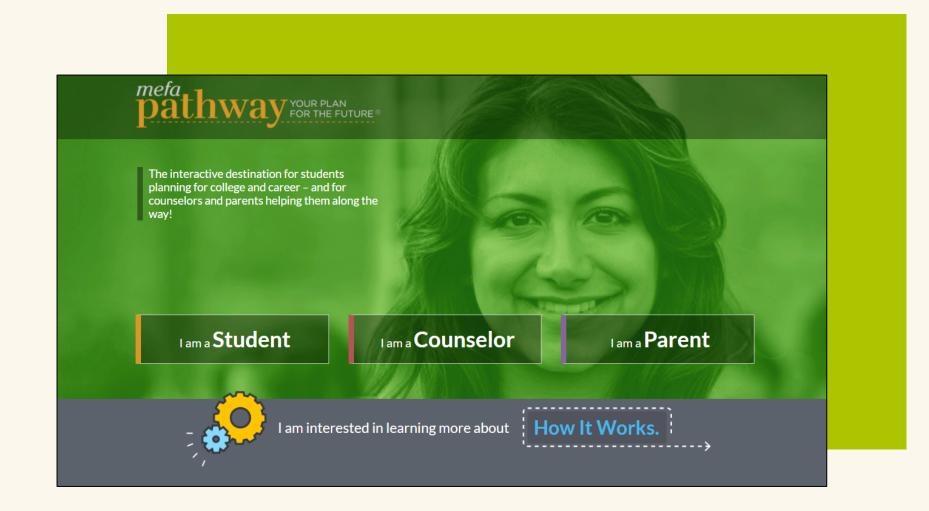
MEFA Pathway



FREE college and career planning tool for students in grades 6-12

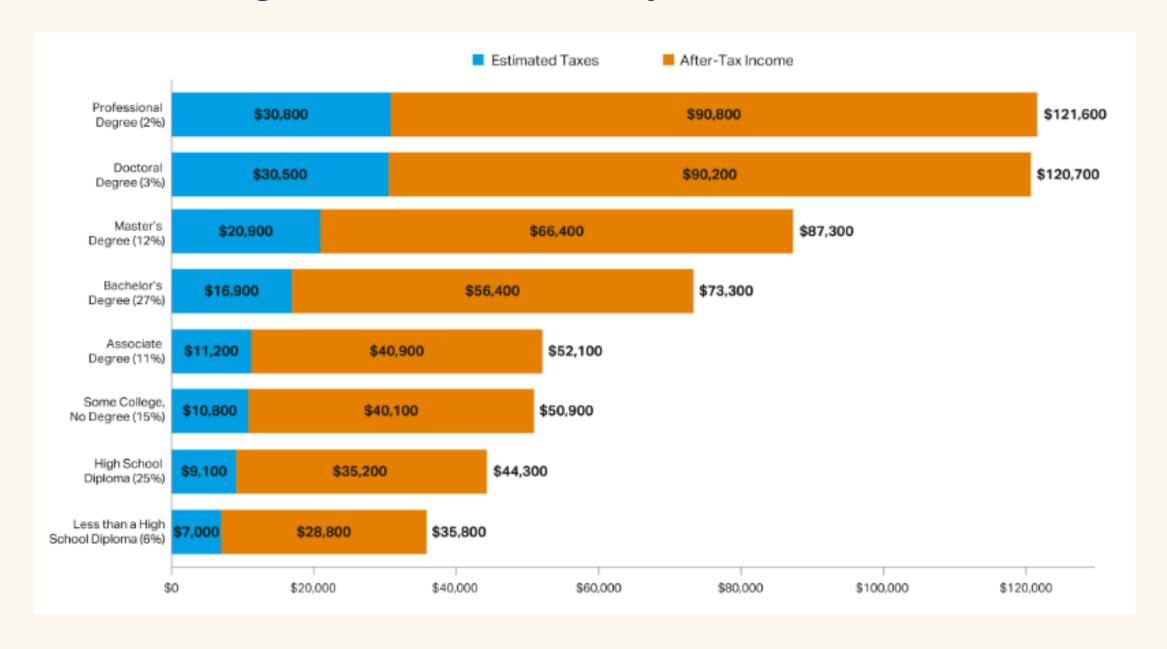
Resources include:

- Skills and interests assessments
- Career exploration
- College search
- Financial aid and scholarship information
- Personalized digital portfolio
- Visit <u>mefapathway.org</u> to get started



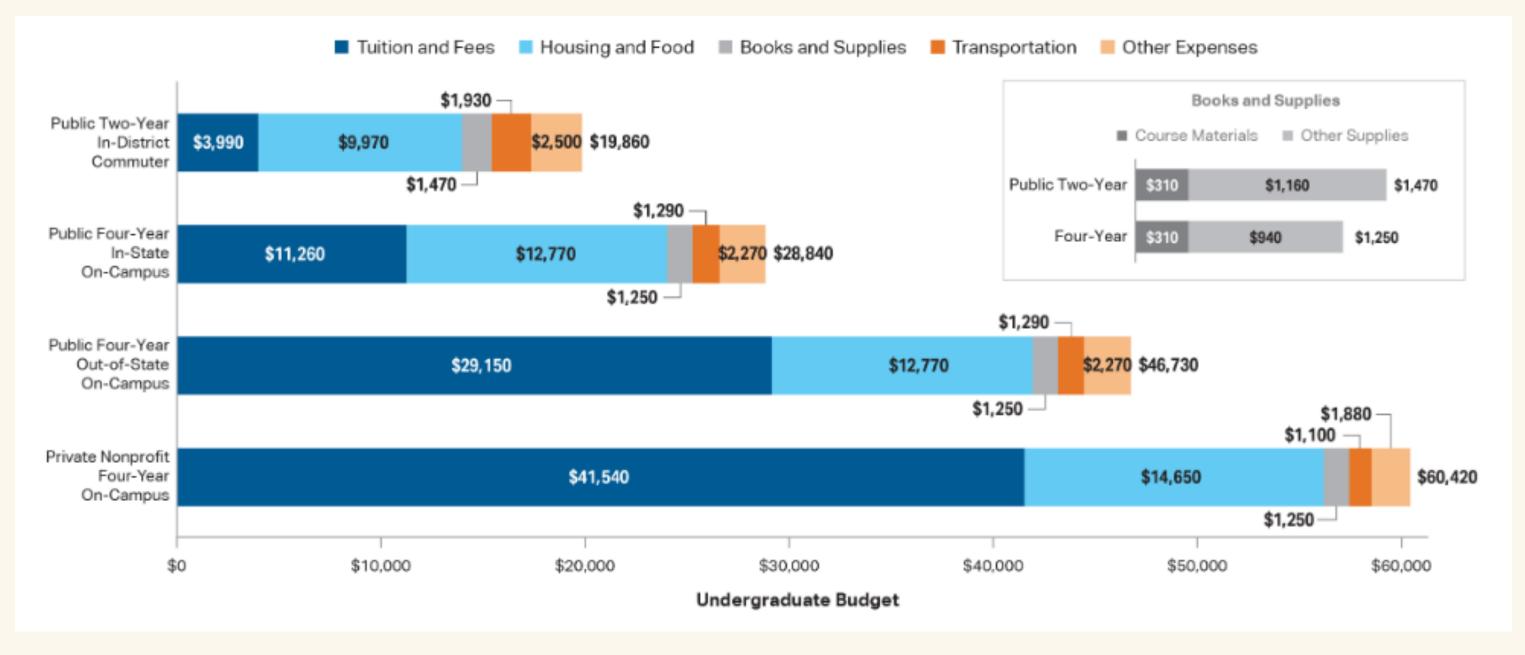
Education Pays

Median Earnings and Tax Payments of Full-Time Year-Round Workers Age 25 and Older, by Education Level, 2021



Current College Costs by Type

Average Estimated Full-Time Undergraduate Budgets (Enrollment-Weighted) by Sector, 2024-24

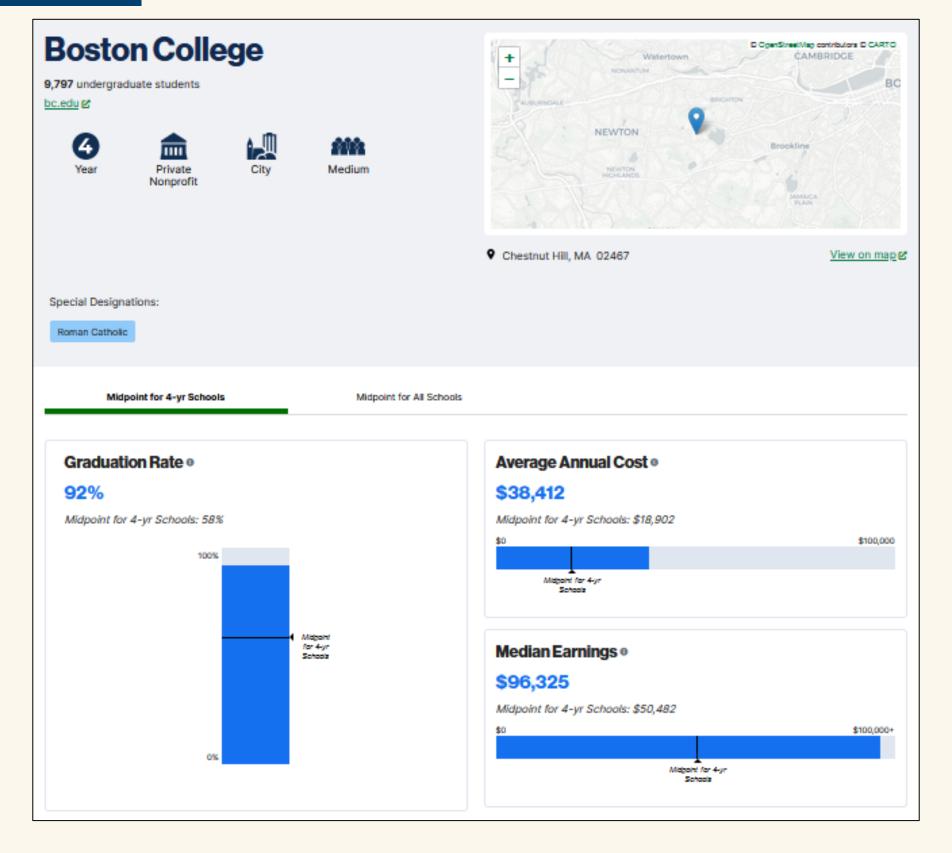


Source: Trends in College Pricing, 2023, Figure CP-1, The College Board

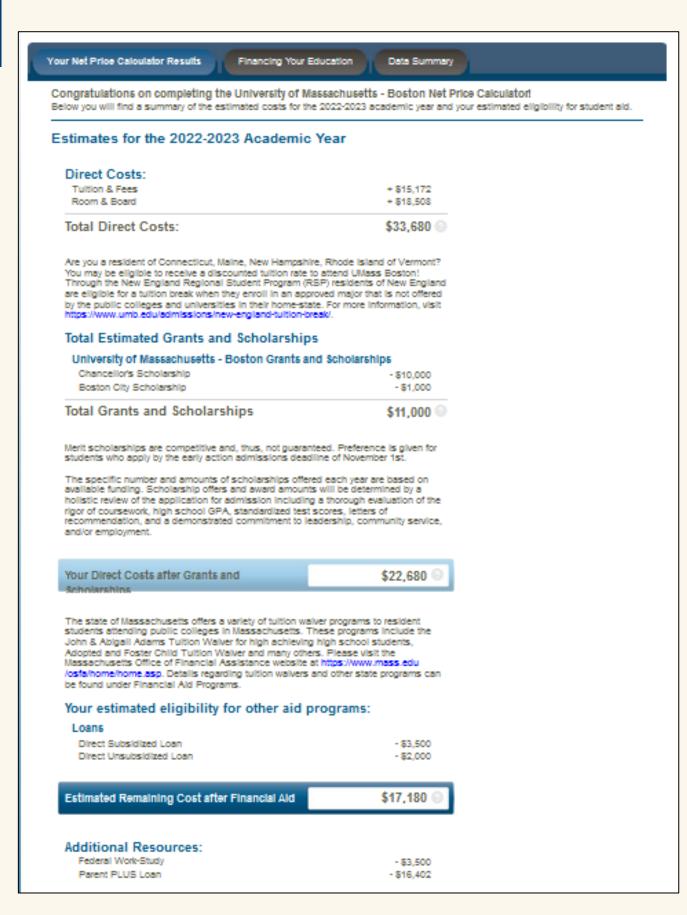
What is the real cost to you as a family?

- Student Aid Index (SAI) Calculator: <u>mefa.org</u>
- Net Price Calculators on college websites
- College Navigator: <u>CollegeNavigator.gov</u>
- College Scorecard: <u>CollegeScorecard.ed.gov</u>
- MEFA's <u>College Cost Projector</u>

College Scorecard



Net Price Calculator on Each College's Website







MassTransfer

- Makes transfer from community college to a 4-year public MA college more affordable
- Benefits include guaranteed credit transfer, tuition credit, & freeze on tuition <u>mass.edu/masstransfer</u>

Tuition Break

 Reduction on out-of-state tuition costs at New England schools for certain programs <u>Nebhe.org/tuitionbreak</u>







Financial Aid is money to help students pay for college

3 main types

- Grants and scholarships (gift aid)
- Work-study
- Student loans

\$177 Billion Awarded to Students Each Year*

Merit-Based Aid

- Awarded in recognition of student achievements (academic, artistic, athletic, etc.)
- Criteria differs from school to school
- Often has requirements for renewal

Need-Based Aid

- Awarded based on family's financial eligibility
- Determined by standardized formula
- Very likely not to receive full amount of eligibility
- Includes most federal, state, and institutional (college) aid

How Do Families Pay for College?

Financial Aid

Past Income

- Savings
- Other Assets

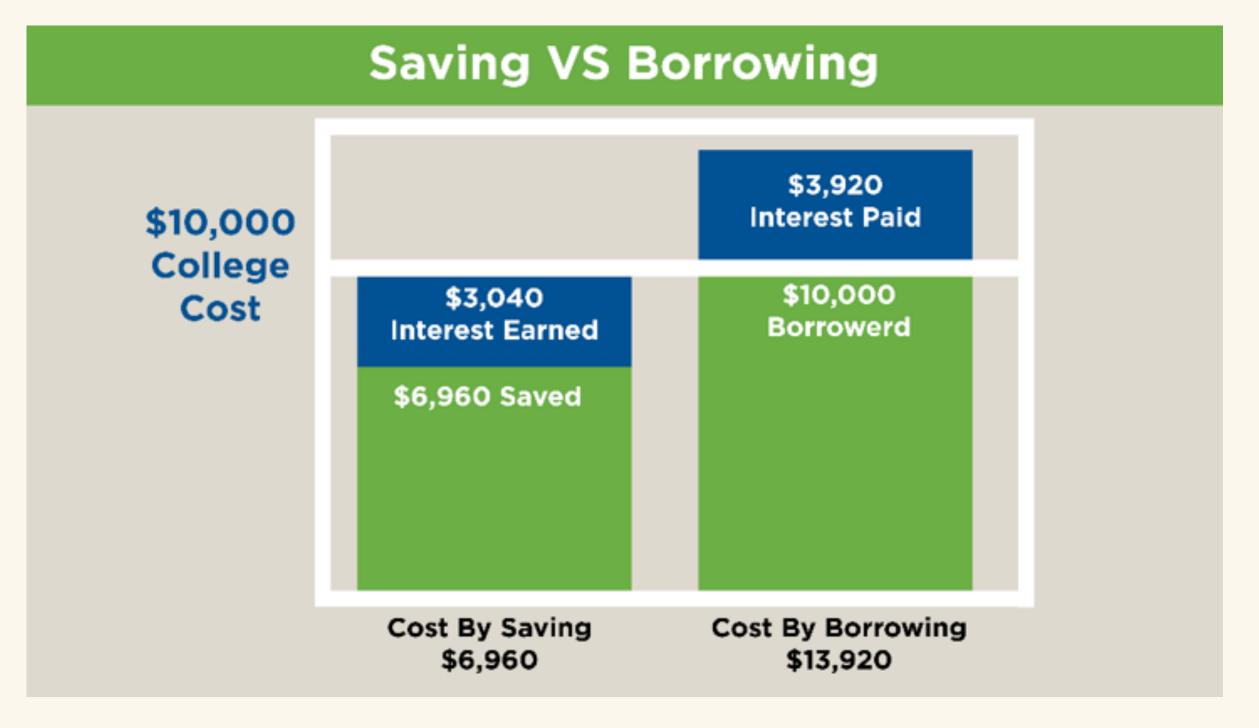
Present Income

Salary (Payment Plans)

Future Income

- Parent Loans
- Student Loans

Saving vs. Borrowing



This hypothetical example assumes a 7% interest rate over 10 years This example is an estimate only and market conditions may change.

Myths We've Heard About Saving for College

"My savings will hurt my financial aid."

The Truth: Income is the biggest factor in determining financial aid eligibility, not savings. Your savings will help you when it comes time to pay for college.

"It's not worth saving for college if I can't save the entire cost."

The Truth: Every little bit saved toward college will help. Even saving a small amount over time can add up and help cover costs such as books.

Your College Savings Will Help You

- Give you more education options
 - Different types of colleges
 - Special programs such as study abroad
- Reduce or eliminate the need to borrow loans
- Allow the student to work less and study more
- Have a minimum impact on aid eligibility
- Motivate your child

Let's Look at an Example: Case Study #1

- Kyle's parent AGI is \$49,000
- No college savings

Kyle wants to attend a four-year public school to study business. The full annual cost of the school is \$22,500.

Kyle's Financial Aid Award			
Grants & Scholarships*	\$13,000		
Federal Work-Study	\$2,000		
Federal Loan	\$5,500		
Total Aid	\$20,500		

^{*}Grants & scholarships are need-based and merit-based from federal, state, and institutional sources.

Kyle's family will need to pay \$2,000 out of pocket each year of college.

Another Example: Case Study #2

Lisa wants to attend a four-year private school to study nursing. The full annual cost of the school is \$60,000.

•	Expected Family Contribution
	(EFC) is \$47,199

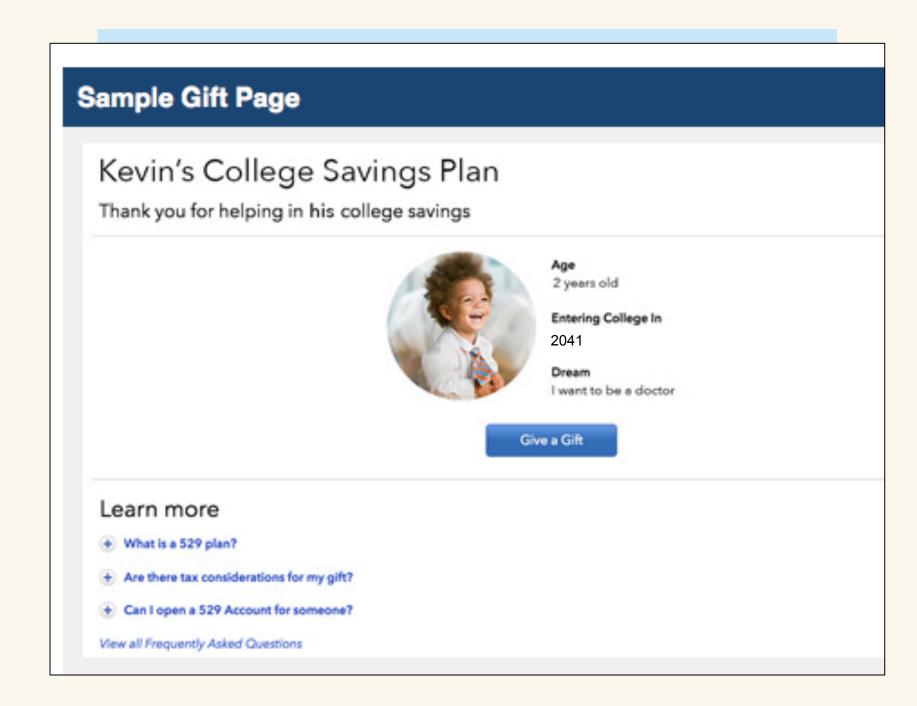
Not eligible for need-based grants

Lisa's Financial Aid Award		
	Merit Scholarship	\$20,000
	Nursing Award	\$2,000
	Federal Loan	\$5,500
Total Aid		\$27,500

Lisa's family will need to pay \$32,500 out of pocket each year of college.

Strategies for Saving

- Start saving as early as possible
 - Use time to your advantage
- Start with a goal in mind
- Take advantage of unexpected funds
- Use automatic transfers
- Get the word out
 - Ask your family and friends to contribute
- Involve your child in the process



Two Massachusetts Savings Options





U.Plan Prepaid Tuition Program

- Allows you to prepay up to 100% of tuition & mandatory fees at participating schools
- Large network of MA public and private colleges and universities
- Purchase Tuition Certificates to lock in today's tuition and mandatory fee rates
- U.Plan Tuition Certificates:
- Represent interest in Commonwealth General Obligation Bonds
- Are backed by the full faith and credit of the Commonwealth of MA
- Are not subject to market fluctuation
- Require \$300 minimum to get started (but can save this over one year)
- Save all year
- Bonds are purchased and percentages locked in July each year
- To learn more about the U.Plan visit mefa.org/uplan

U.Fund College Investing Plan

- Save for qualified higher education expenses
- Tuition, fees, room, board, books, supplies, and equipment
- Savings can be used at any accredited college or university nation wide
- Combined account maximum: \$500,000
- No annual account maintenance fee or minimum investment
- Multiple investment options
- Active management, indexed portfolio, individual allocation portfolios, FDIC insured
- Enroll online at fidelity.com/ufund or by calling (800) 544-2776

Participating U.Plan Colleges & Universities

American International College

Amherst College Anna Maria College Assumption College Babson College

Bay Path College
Benjamin Franklin Institute of Technology

Bentley College

Berklee College of Music Berkshire Community College

Boston College Boston University

Bridgewater State University Bristol Community College Bunker Hill Community College Cape Cod Community College

Clark University

College of the Holy Cross

Curry College Dean College

Eastern Nazarene College

Elms College
Emerson College
Emmanuel College
Endicott College
Fisher College

Fitchburg State University
Framingham State University

Gordon College

Greenfield Community College

Hampshire College Hellenic College

Holyoke Community College

Laboure College Lasell College Lesley University

Massachusetts Bay Community College Massachusetts College of Art and Design Massachusetts College of Liberal Arts Massachusetts Maritime Academy Massasoit Community College

Merrimack College

Middlesex Community College Montserrat College of Art

Mount Holyoke College

Mount Wachusett Community College New England Conservatory of Music

Nichols College

North Shore Community College

Northeastern University

Northern Essex Community College Quinsigamond Community College

Regis College

Roxbury Community College

Salem State University
Simmons University

Smith College

Springfield College

Springfield Technical Community

College

Stonehill College Suffolk University

University of Massachusetts Amherst University of Massachusetts Boston

University of Massachusetts

Dartmouth

University of Massachusetts Lowell

Wellesley College

Wentworth Institute of Technology Western New England University

Westfield State University

Wheaton College

Worcester Polytechnic Institute

Worcester State University

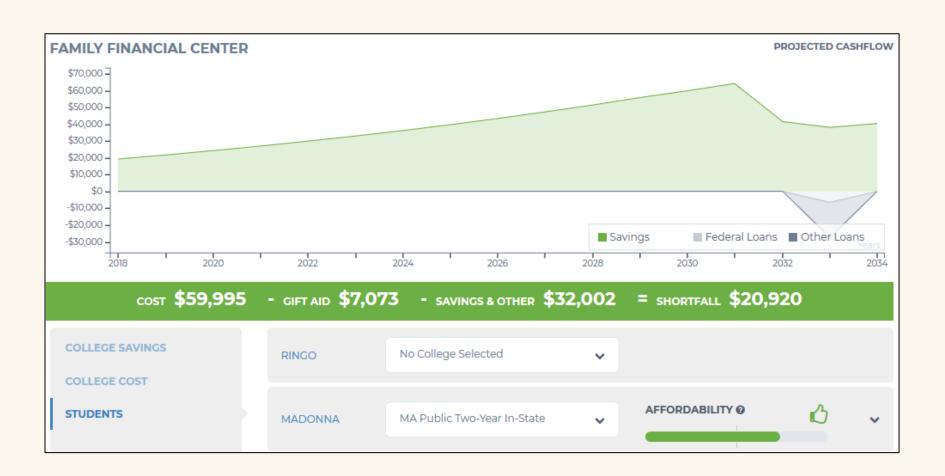
Contributions to the U.Plan and U.Fund are state tax deductible

- State tax deduction
 - Up to \$2,000 in payments for married filers
 - Up to \$1,000 in payments for individual filers
- Limits are per filer, not per account

MEFA's College Planning Tool

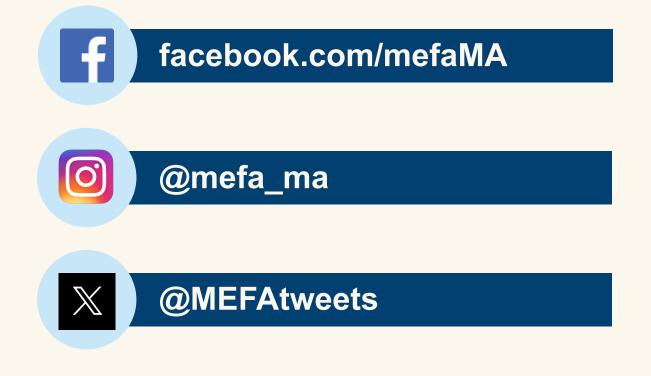
Create a personal strategy to pay for your child's higher education costs:

- Record your current college savings
- Project your future college expenses
- Receive guidance on meeting your shortfall



Things To Do

- Sign up for MEFA emails on mefa.org
- Start (or continue) saving for college
- Register for webinars at <u>mefa.org/events</u>
- Watch recorded webinars at mefa.org/videos
- Visit <u>mefa.org/save</u>







Thank You

QUESTIONS?

Call (800)-449-MEFA (6332) or email collegeplanning@mefa.org

