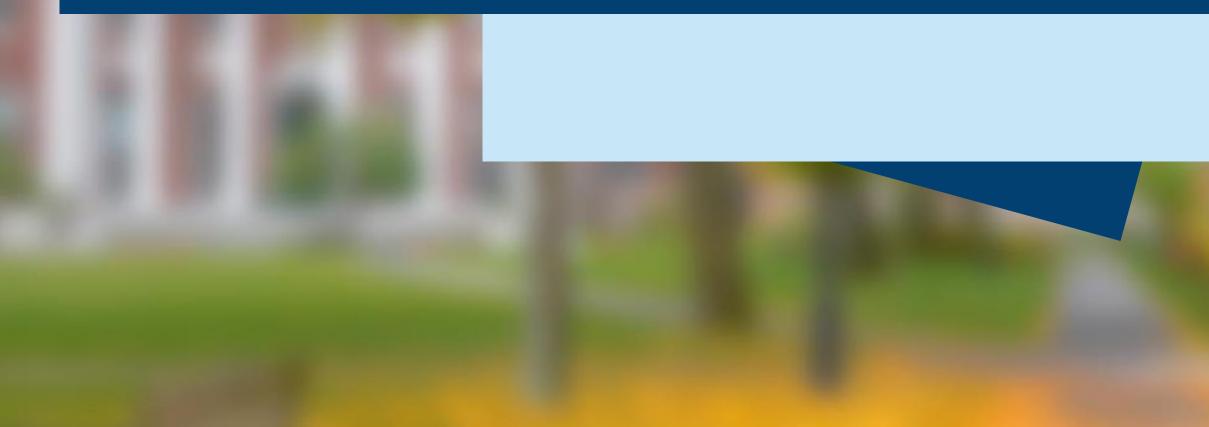
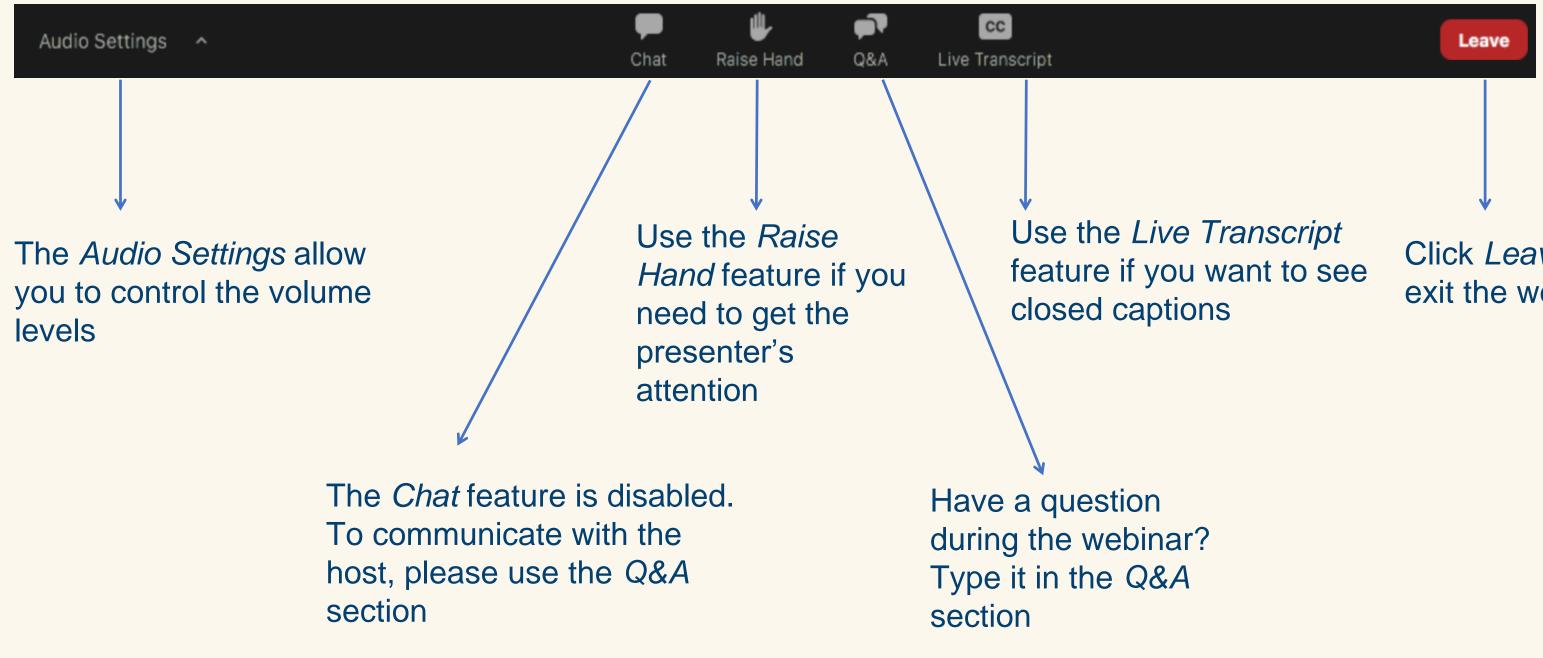


# **College Planning for Middle School Families**





## How to Participate



Click *Leave* to exit the webinar



State authority created in 1982 helping families plan, save, and pay for college

## Webinar Topics

- Academic planning •
- **College is an important investment** •
- How much might college cost for my family? •
- Paying for college •
- **Strategies for saving** •
- Two Massachusetts savings options: U.Fund and U.Plan/ •
- What can students and parents do right now to prepare?

SERVED.

## Academic Planning

- Review the MassCore guidelines to graduate (doe.mass.edu)
- Review admissions standards for MA state colleges (mass.edu)
- Know the course options at your high school (AP, IB, Dual Enrollment, etc.)
- Follow our academic success tips at mefa.org/highschool-academics



FREE college and career planning tool for students in grades 6-12

**Resources include:** 

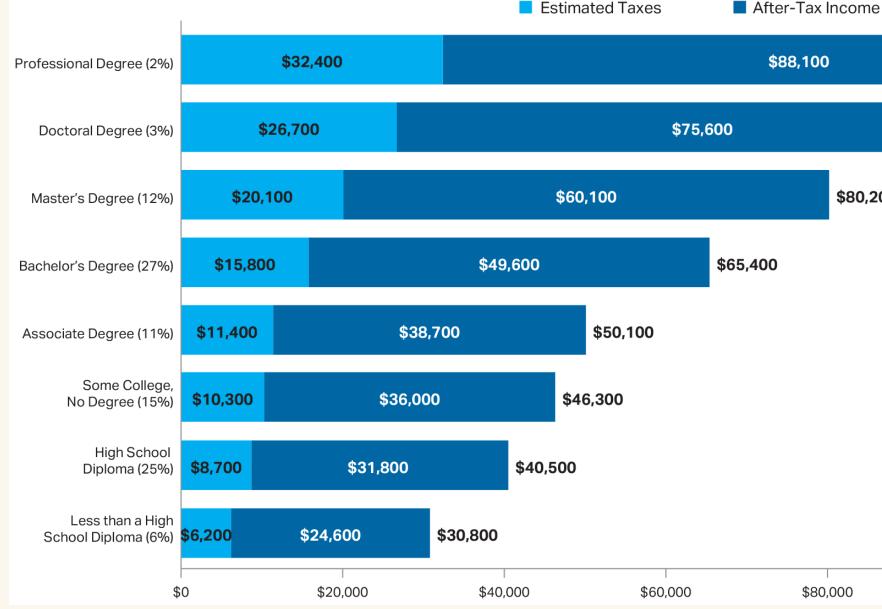
- Skills and interests assessments
- Career exploration •
- College search
- Financial aid and scholarship • information
- Personalized digital portfolio •
- Visit mefapathway.org to get started





#### **Education Pays**

# Median Earnings and Tax Payments of Full-Time Year-Round Workers Age 25 and Older, by Education Level, 2018

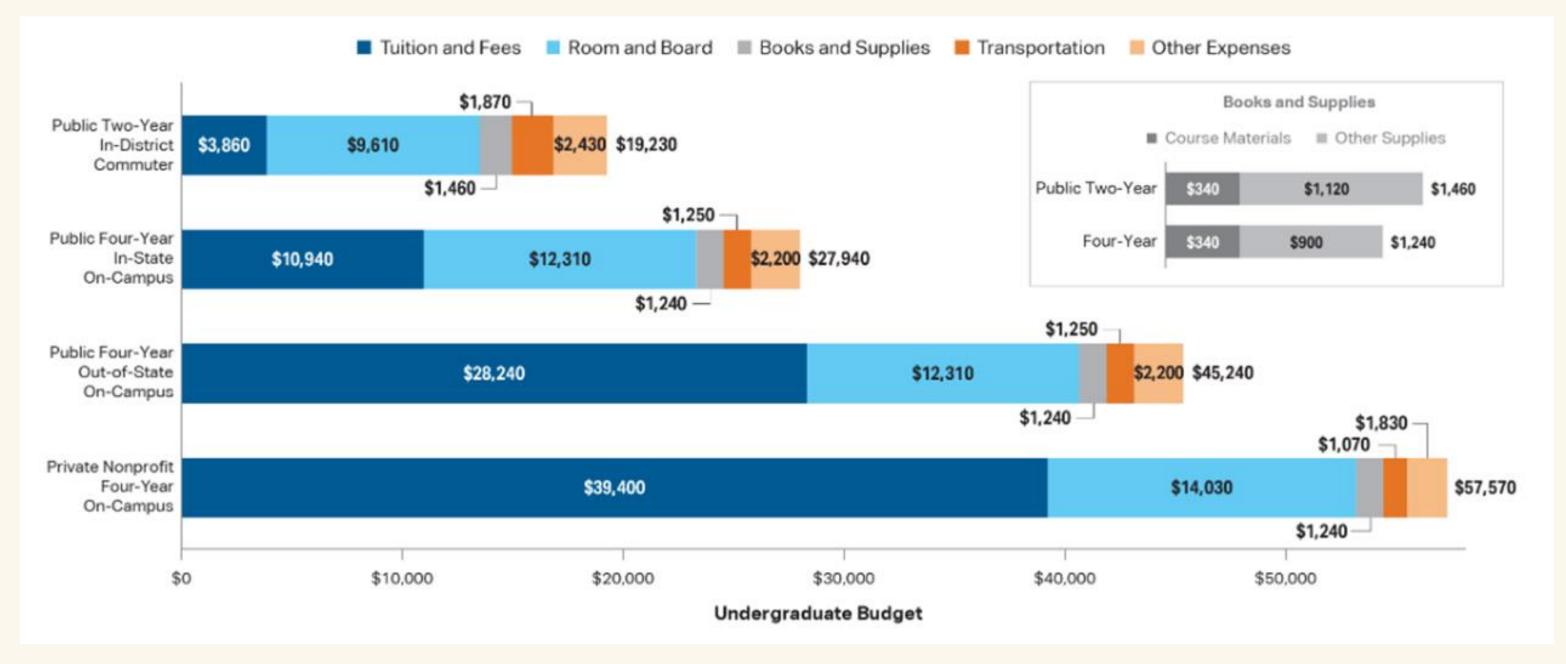


Source: Trends in Higher Education Series, Education Pays 2019, Figure 2.1, The College Board

)				\$120,500
		\$102,300		
\$80,200		-		
,000	\$100,00	00	\$120	,000

### Current College Costs by Type

# Average Estimated Full-Time Undergraduate Budgets (Enrollment-Weighted) by Sector, 2022-23



Source: Trends in College Pricing, 2022, The College Board

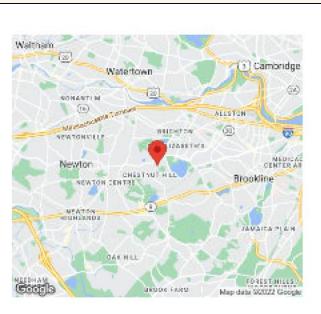
Understanding College Affordability

What is the real cost to you as a family?

- Expected Family Contribution (EFC) Calculator: mefa.org
- Net Price Calculators on college websites
- College Navigator: <u>CollegeNavigator.gov</u>
- College Scorecard: CollegeScorecard.ed.gov
- MEFA's <u>College Cost Projector</u>

## College Scorecard

Chestnut Hill, MA 9,681 undergraduat bc.edu	-	е
Year Private Nonpro		Medium
Roman Catholic Midpoint for 4-yr Schor	ols Mic	Ipoint for All Schools
Graduation Rate 91% Midpoint for 4-yr Schools: 8		Aver \$36, Midpoin \$0 Mid
	Midpoint for 4-yr Schools	Medi \$93, Midpoin



#### rage Annual Cost 🛽

#### ,599

int for 4-yr Schools: \$19,526

\$100,000 dpoint for 4-yr Schools ian Earnings 🛛 ,021 int for 4-yr Schools: \$47,922 \$100,000 Midpoint for 4-yr Schools

## Net Price Calculator on Each College's Website

Your Net Price Calculator Results

Financing Your Education

Data Summary

Congratulations on completing the University of Massachusetts - Boston Net Price Calculator! Below you will find a summary of the estimated costs for the 2020-2021 academic year and your estimated eligibility for student aid.

#### Estimates for the 2020-2021 Academic Year

Direct Costs:	
Tuition & Fees	+ \$14
Room & Board	+ \$1
Total Direct Costs:	\$32,

Are you a resident of Connecticut, Maine, New Hampshire, Rhode Island of Vermont? You may be eligible to receive a discounted tuition rate to attend UMass Boston! Through the New England Regional Student Program (RSP) residents of New England are eligible for a tuition break when they enroll in an approved major that is not offered by the public colleges and universities in their home-state. For more information, visit https://admissions.umb.edu/freshman-students/cost-and-aid/nersp.

#### Total Estimated Grants and Scholarships

University	of Massachusetts - Boston Grants and S	cholarships
Dean's Sch	olarship	- 58

Total Grants and Scholarships

Merit scholarships are competitive and, thus, not guaranteed. Preference is given for students who apply by the early action admissions deadline of November 1st.

The specific number and amounts of scholarships offered each year are based on available funding. Scholarship offers and award amounts will be determined by a holistic review of the application for admission including a thorough evaluation of the rigor of coursework, high school GPA, standardized test scores, letters of recommendation, and a demonstrated commitment to leadership, community service, and/or employment.

Your Direct Costs after Grants and	¢ 37 (
Scholarships	\$27,0

The state of Massachusetts offers a variety of tuition waiver programs to resident students attending public colleges in Massachusetts. These programs include the John & Abigail Adams Tuition Waiver for high achieving high school students, Adopted and Foster Child Tuition Waiver and many others. Please visit the Massachusetts Office of Financial Assistance website at http://www.osfa.mass.edu/. Details regarding tuition waivers and other state programs can be found under Financial Aid Programs.

#### Your estimated eligibility for other aid programs:

Estimated Remaining Cost after Financial Aid	\$21,5
Direct Unsubsidized Loan	- \$2
Direct Subsidized Loan	- \$3
Loans	

14,613 17,436

.049 💿

\$5,000

\$5,000 💿

)49

\$3,500 \$2,000

549



Paying for College in MA: You Have Options

## **MassTransfer**

- Makes transfer from community college to a 4year public MA college more affordable
- Benefits include guaranteed credit transfer, tuition credit, & freeze on tuition
- mass.edu/masstransfer

## **Tuition Break**

- Reduction on out-of-state tuition costs at New England schools for certain programs
- Nebhe.org/tuitionbreak



# tuition break

What is Financial Aid?

Financial Aid is money to help students pay for college 3 main types

- Grants and scholarships (gift aid)
- Work-study
- **Student loans**

\$174 Billion Awarded to Students Each Year\*

#### **Merit-Based Aid**

- Awarded in recognition of student achievements (academic, artistic, athletic, etc.)
- Criteria differs from school to school
- Often has requirements for renewal

- eligibility
- eligibility

\*Source: The College Board, Trends in Student Aid 2022

#### **Need-Based Aid**

• Awarded based on family's financial Determined by standardized formula • Very likely not to receive full amount of Includes most federal, state, and

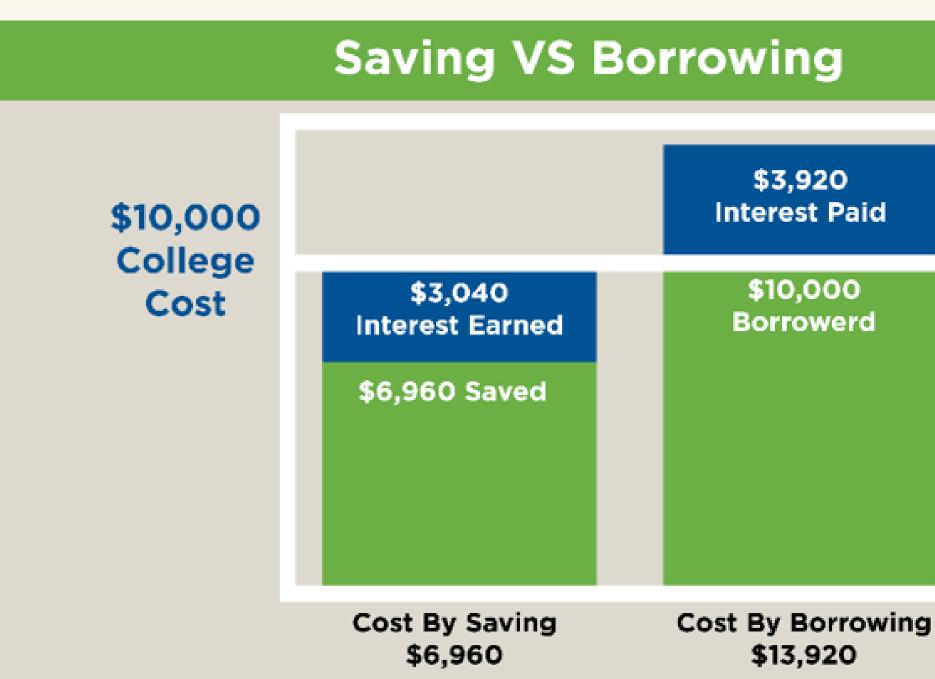
institutional (college) aid

How Do Families Pay for College?

**Financial Aid** Past Income

- Savings
- Other Assets
- **Present Income**
- Salary (Payment Plans)
- **Future Income**
- Parent Loans
- Student Loans

## Saving vs. Borrowing



This hypothetical example assumes a 7% interest rate over 10 years This example is an estimate only and market conditions may change.

Myths We've Heard About Saving for College

"My savings will hurt my financial aid."

The Truth: Income is the biggest factor in determining financial aid eligibility, not savings. Your savings will help you when it comes time to pay for college.

The Truth: Every little bit saved toward college will help. Even saving a small amount over time can add up and help cover costs such as books.

"It's not worth saving for college if I can't save the entire cost."

#### Your College Savings Will Help You

- Give you more education options
  - Different types of colleges
  - Special programs such as study abroad
- Reduce or eliminate the need to borrow loans
- Allow the student to work less and study more
- Have a minimum impact on aid eligibility
- Motivate your child

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Let's Look at an Example: Case Study #1

## Kyle wants to attend a four-year public school to study business. The full annual cost of the school is \$22,500.

Kyle's parent AGI is \$49,000 No college savings \*Grants & scholarships are need-based and merit-based from federal, state, and institutional sources.



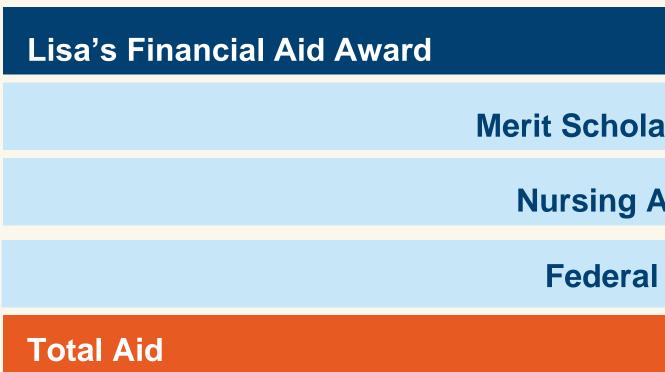
## Kyle's family will need to pay \$2,000 out of pocket each year of college.

ships*	\$13,000
Study	\$2,000
Loan	\$5,500
	\$20,500

Another Example: Case Study #2

## Lisa wants to attend a four-year private school to study nursing. The full annual cost of the school is \$60,000.

**Expected Family Contribution** (EFC) is \$47,199 Not eligible for need-based grants

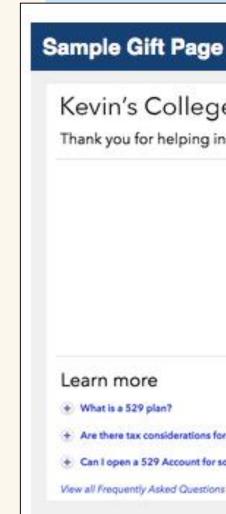


Lisa's family will need to pay \$32,500 out of pocket each year of college.

arship	\$20,000
Award	\$2,000
Loan	\$5,500
	\$27,500

## Strategies for Saving

- Start saving as early as possible
  - Use time to your advantage
- Start with a goal in mind
- Take advantage of unexpected funds
- Use automatic transfers
- Get the word out
  - Ask your family and friends to contribute
- Involve your child in the process



# Kevin's College Savings Plan Thank you for helping in his college savings 2 years old Entering College 2024 Dream I want to be a doctor Give a Gift Are there tax considerations for my gift? Can I open a 529 Account for someone's

## Two Massachusetts Savings Options



#### **U.Plan Prepaid Tuition Program**

- Allows you to prepay up to 100% of tuition & mandatory fees at participating schools
- Large network of MA public and private colleges and universities
- Purchase Tuition Certificates to lock in today's tuition and mandatory fee rates
- U.Plan Tuition Certificates:
- Represent interest in Commonwealth General Obligation Bonds
- Are backed by the full faith and credit of the Commonwealth of MA
- Are not subject to market fluctuation
- Require \$300 minimum to get started (but can save this over one year)
- Save all year
- Bonds are purchased and percentages locked in July each year
- To learn more about the U.Plan visit mefa.org/uplan

- Save for qualified higher education expenses
- Tuition, fees, room, board, books, supplies, and equipment
- Savings can be used at any accredited college or university nation wide
- Combined account maximum: \$500,000
- No annual account maintenance fee or minimum investment
- Multiple investment options
- Active management, indexed portfolio, individual allocation portfolios, FDIC insured
- Enroll online at fidelity.com/ufund or by calling (800) 544-2776



#### **U.Fund College Investing Plan**

Participating U.Plan Colleges & Universities

American International College Amherst College Anna Maria College Assumption College **Babson College** Bay Path College Benjamin Franklin Institute of Technology **Bentley College** Berklee College of Music **Berkshire Community College** Boston College **Boston University Bridgewater State University Bristol Community College Bunker Hill Community College** Cape Cod Community College Clark University College of the Holy Cross Curry College Dean College Eastern Nazarene College Elms College **Emerson College Emmanuel College** Endicott College **Fisher College** 

**Fitchburg State University** Framingham State Universi Gordon College Greenfield Community Colle Hampshire College Hellenic College Holyoke Community Colleg Laboure College Lasell College Lesley University Massachusetts Bay Comm Massachusetts College of A Massachusetts College of L Massachusetts Maritime Ac Massasoit Community Colle Merrimack College Middlesex Community Colle Montserrat College of Art Mount Holyoke College Mount Wachusett Community College New England Conservatory of Music **Nichols College** North Shore Community College Northeastern University

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unity College	Stonehill C
Art and Design	Suffolk Un
Liberal Arts	University
cademy	University
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cyc	Dartmouth
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cyc	Wellesley
	Wentworth
nity College	Western N

Northern Essex Community College Quinsigamond Community College lege Community College ate University University lege d College d Technical Community College niversity of Massachusetts Amherst of Massachusetts Boston of Massachusetts of Massachusetts Lowell College h Institute of Technology New England University Westfield State University Wheaton College Worcester Polytechnic Institute Worcester State University

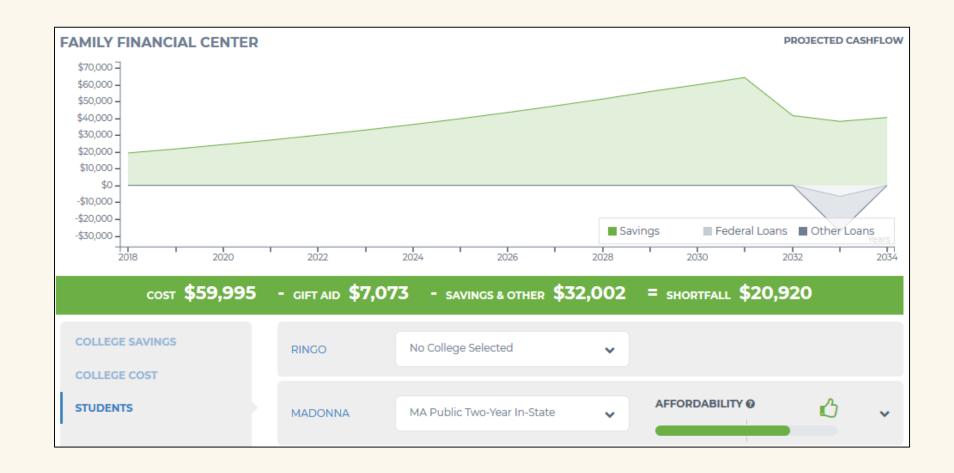
Saving for College State Tax Benefits

- Contributions to the U.Plan and U.Fund are state tax deductible
- State tax deduction
  - Up to \$2,000 in payments for married filers
  - Up to \$1,000 in payments for individual filers
- Limits are per filer, not per account

MEFA's College Planning Tool

Create a personal strategy to pay for your child's higher education costs:

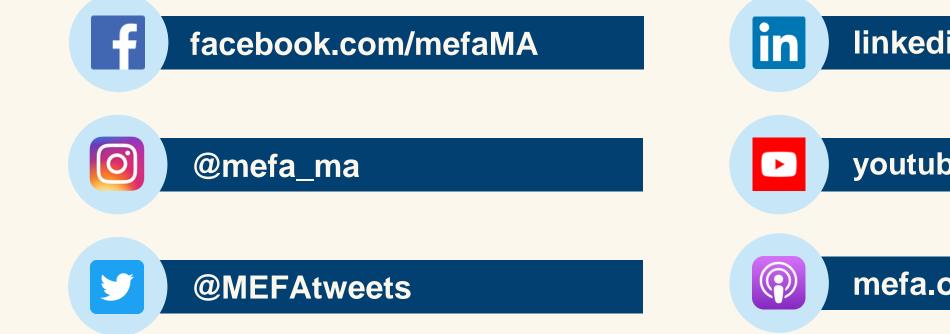
- Record your current college savings
- Project your future college expenses
- Receive guidance on meeting your shortfall



## Things To Do

- Sign up for MEFA emails on mefa.org
- Start (or continue) saving for college
- Register for webinars at mefa.org/events •
- Watch recorded webinars at mefa.org/videos
- Visit mefa.org/save

Connect with MEFA on Social Media



linkedin.com/company/mefa

youtube.com/MEFAcounselor

mefa.org/mefa-podcast



# **Thank You**

# QUESTIONS?

Call (800)-449-MEFA (6332) or email <u>collegeplanning@mefa.org</u>







